

# Conservation Finance Practitioner Roundtable

September 20-21, 2018 | Offices of Orrick, Herrington & Sutcliffe, LLP | Washington, DC

## Agenda

### Day 1 – Thursday, September 20

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| 9:30-10:00 a.m.  | <b>Registration &amp; Coffee</b>   |
| 10:00-10:15      | <b>Welcome &amp; Introductions</b><br>Kari Cohen, NRCS; Leigh Whelpton and Allegra Wrocklage, The Conservation Finance Network   |
| 10:15-11:15      | <b>Session 1 – Family Office Interest in Working Lands Investment</b><br><br><b>Moderator:</b> Peter Stein, The Lyme Timber Company<br><b>Panelists:</b> Lex Sant, Summit Foundation; Ann Mills, Agua Fund                                   |
| 11:15-11:30      | <b>Break</b>   |
| 11:30-12:30 p.m. | <b>Session 2 – Water Funds &amp; Building the Business Case for Beneficiaries</b><br><br><b>Moderator:</b> Peter Howell, Open Space Institute<br><b>Panelists:</b> Spencer Meyer, Highstead; Clare Billett, William Penn Foundation          |
| 12:30-1:00pm     | <b>Remarks from Bill Northey, USDA Under Secretary for Farm Production and Conservation</b>  |
| 1:00-2:00 p.m.   | <b>Lunch</b>   |
| 2:00-2:30        | <b>Session 3 – Federal Agency Updates: NRCS &amp; USFS</b><br><br><b>Presenters:</b> Kari Cohen, NRCS; Tommie Herbert, USFS  |
| 2:30-3:30        | <b>Session 4 – Advancing Conservation through Mainstream Farm Finance</b><br><br><b>Moderator:</b> Maggie Monast, Environmental Defense Fund<br><b>Panelists:</b> Eron Bloomgarden, Climate and Forest Capital; Chris Adamo, DanoneWave      |
| 3:30-4:00        | <b>Break</b>   |
| 4:00-5:00        | <b>Session 5 – Roundtable Impact &amp; Outlook</b><br><br><b>Moderator:</b> Evan Smith, The Conservation Fund<br><b>Panelists:</b> Kari Cohen, NRCS; Leigh Whelpton, The Conservation Finance Network; Sean Penrith, Gordian Knot Strategies |
| 5:30-7:30        | <b>Reception at The Wilderness Society</b><br><i>Sponsored by The Conservation Finance Network</i>   |

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## Agenda

### Day 2 – Friday, September 21

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| 8:30-9:00 a.m.   | <b>Registration &amp; Coffee</b>  |
| 9:00-9:45        | <b>Session 6 – Lessons Learned from Conservation Finance CIGs</b><br><br><b>Moderator:</b> Lindsay White, NRCS<br><b>Panelists:</b> Todd Gartner, World Resources Institute; Craig Wichner, Farmland LP |
| 9:45-10:30       | <b>Session 7 – Case Study: Upstream Tech</b><br><br><b>Facilitator:</b> Carolyn duPont, Quantified Ventures<br><b>Presenter:</b> Jessie Norriss, Upstream Tech  |
| 10:30-10:45      | <b>Break</b>  |
| 10:45-11:00      | <b>“Dolphin Tank” Introduction</b><br><br><b>Panel:</b> Catherine Godschalk, Calvert Impact Capital; Chris Adamo, DanoneWave; Eron Bloomgarden, Climate and Forest Capital; Shani Harmon, Orrick        |
| 11:00-11:30      | <b>Session I – Iowa Soybean Association</b><br><br><b>Presenter:</b> Adam Kiel  |
| 11:30-12:00 p.m. | <b>Session II – Environmental Defense Fund</b><br><br><b>Presenter:</b> Maggie Monast   |
| 12:00-12:30      | <b>Wrap-Up</b><br><br><b>Facilitators:</b> Kari Cohen, NRCS, Adam Chambers, NRCS; Leigh Whelpton and Allegra Wrocklage, The Conservation Finance Network  |
| 12:30-2:00       | <b>Lunch</b>  |